

Madrid, 14 de mayo de 2019

En virtud de lo previsto en el artículo 17 del Reglamento (UE) nº 596/2014, sobre abuso de mercados y en el artículo 228, del texto refundido de la Ley del Mercado de Valores, aprobado por el Real Decreto Legislativo 4/2015 de 23 de octubre y disposiciones concordantes, así como, en la Circular 6/2018 del Mercado Alternativo Bursátil (**MAB**), VBARE Iberian Properties SOCIMI, S.A. (la "**Sociedad**" o "**VBARE**"), pone en conocimiento el siguiente:

### HECHO RELEVANTE

Por medio del presente hecho relevante, se adjunta la presentación de resultados del período de 3 meses finalizado el 31 de marzo de 2019.

La documentación anterior también se encuentra a disposición del mercado en la página web de la Sociedad (<u>www.vbarealestate.com</u>).

Quedamos a su disposición para cualquier aclaración que pueda ser necesaria.

D. Íñigo Sánchez del Campo Basagoiti Secretario No Consejero del Consejo de Administración VBARE Iberian Properties SOCIMI, S.A.



### THIS RELEVANT FACT IS A TRANSLATION OF THE SPANISH VERSION. IN CASE OF ANY DISCREPANCIES, THE SPANISH VERSION SHALL PREVAIL.

Madrid, 14 May 2019

Pursuant to the terms set forth in Article 17 of EU Regulation No. 596/2014 with regard to abuse of markets and Article 228 of the Consolidated Text of the Stock Exchange Law, approved by Royal Legislative Decree 4/2015 dated October 23 and other related provisions, as well as Notice 6/2018 of the Mercado Alternativo Bursátil ("**MAB**"), VBARE Iberian Properties SOCIMI, S.A. (the "**Company**" or "**VBARE**") hereby publishes the following:

### **RELEVANT FACT**

By means of the present relevant fact, it is attached the Results Presentation for the 3 months period ended on March 31, 2019.

The documentation is also available to the market on the Company's website (www.vbarealestate.com).

We remain at your disposal for any clarification that may be necessary.

Mr. Íñigo Sánchez del Campo Basagoiti Non-Board Secretary of the Board of Directors VBARE Iberian Properties SOCIMI, S.A.



## **RESULTS PRESENTATION FOR THE 3 MONTHS** PERIOD ENDED ON MARCH 31, 2019







### INDEX

- 1. KEY FIGURES
- 2. VBARE AT A GLANCE
- 3. Q1 2019 PERFORMANCE
- 4. FINANCIAL INFORMATION





### 1. KEY FIGURES





# **KEY FIGURES**

- €1.1M PROFIT IN Q1 2019 (+52%)
- +50% GROSS RENTAL INCOME INCREASE
- +15% GAV INCREASE vs DECEMBER 2018
- +50% ACCUMULATED GAV PORTFOLIO **REVALUATION OVER TOTAL INVESTED CAPITAL**
- +37% EARNINGS PER SHARE VS. MARCH 2018
- EPRA NAV PER SHARE 19.1% DISCOUNT VS. SHARE PRICE

Key Financial Figures according to International Financial Reporting Standards as adopted by the European Union (IFRS –EU) GAV is based on Savills Aguirre Newman Valoraciones y Tasaciones S.A.U. external independent appraisal as of March 31st, 2019 and 2018

KEY RESULTS FIGURES		March, 31 2019	March, 31 2018	Var %
Gross Rental income (GRI)	k€	461	307	50%
Net Rental income	k€	323	189	71%
Net Rental Income Margin	%	70.1%	61.6%	14%
Profit for the period	k€	1,128	742	52%
Basic and diluted earnings per share	€	0.48	0.35	37%

	March, 31 2019 December, 31 2018 Var %
KEY FINANCIAL HIGHLIGHTS	

**KEY OPERATIONAL HIGHLIGHTS** 

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Portfolio Gross Value (GAV)	k€	57,384	50,095	15%
EPRA NAV	k€	37,832	37,145	2%
EPRA NAV per Share	€	16.0	15.7	2%
Net Financial Debt	k€	17,794	11,514	
LTV Ratio	%	35.10%	33.50%	
Financial cost	%	1.75%	1.75%	1-1-1
Cash at Banks	k€	2,077	5,059	

### March, 31 2019 December, 31 2018 Var %

				-
Number units	Units	301	272	11%
Total GLA	sqm	17,717	16,200	9%
Residencial GLA	sqm	16,448	15,139	9%
Annualized Portfolio Current Passing Rent	k€	1,765	1,646	7%
Current Residential Passing Rent	€/sqm/Month	10.6	10.86	-3%
Portfolio Annual Reversionary Rent	k€	2,947	2,600	
Average Occupancy Rate stabilized assets	%	91.56%	91.52%	





## 2. VBARE AT A GLANCE





## PORTFOLIO OVERVIEW

NUMBER OF UNITS:

GLA:

AVERAGE OCCUPANCY RATE IN 2019:

TOTAL INVESTED CAPITAL:

INVESTED CAPITAL € PER SQM:

GAV:

GAV € PER SQM:

CURRENT PASSING RENT:

ANNUAL REVERSIONARY RENT

GROSS YIELD ON INVESTED CAPITAL OVER STABILIZED ASSETS :

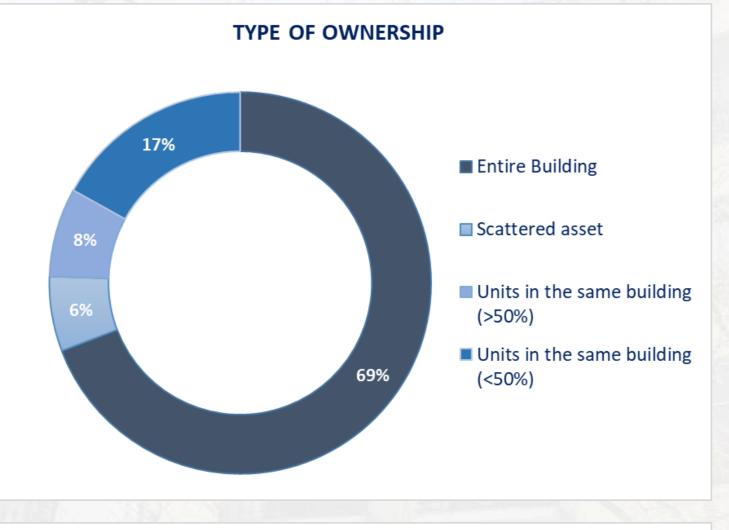
Information as of March 31<sup>st</sup>, 2019. Gross Yield on invested capital has been calculated over stabilized assets. Average occupancy calculated over stabilized assets. Stabilized Assets are those assets that do not require significant capex investments and are mostly leased at market rents

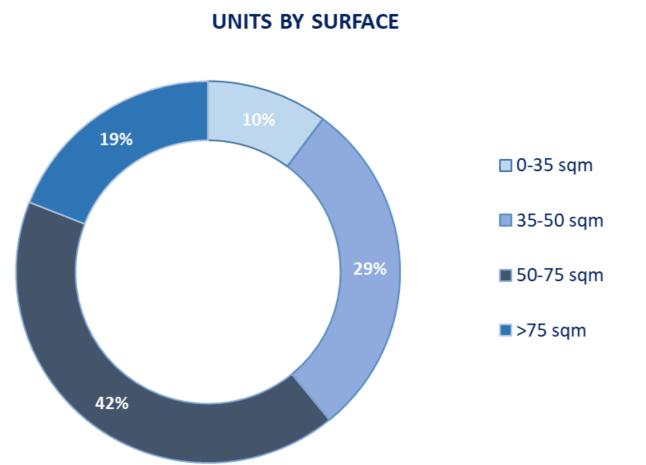






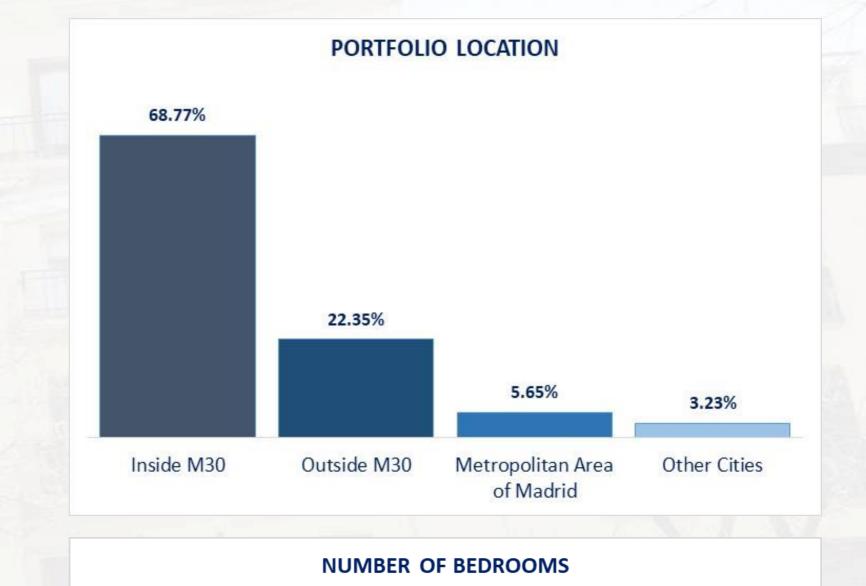
# PORTFOLIO OVERVIEW

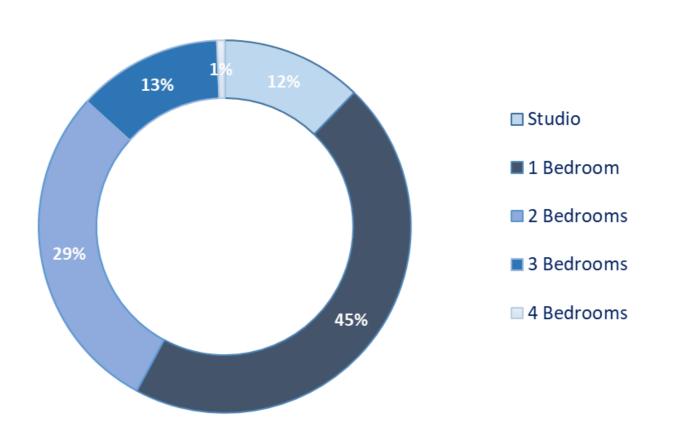




MAJORITY OF THE PORTFOLIO LOCATED IN ASSETS WITH >50% OWNERSHIP, IN MADRID CITY CENTER AND WITH THE APPROPRIATE SIZE

Information as of March 31st, 2019.









### **KEY METRICS**

### €120,769

AVERAGE ACQUISITION COST PER UNIT

> **30.1** MONTHS AVERAGE LEASE TERM

Information as of March 31<sup>st</sup>, 2019.

56 sqm

AVERAGE SQM PER UNIT €595 AVERAGE LEASE RENT PER UNIT €10.6 AVERAGE RENT PER SQM

**27%** VBA TENANTS EFFORT RATE **1.6** TENANTS PER UNIT

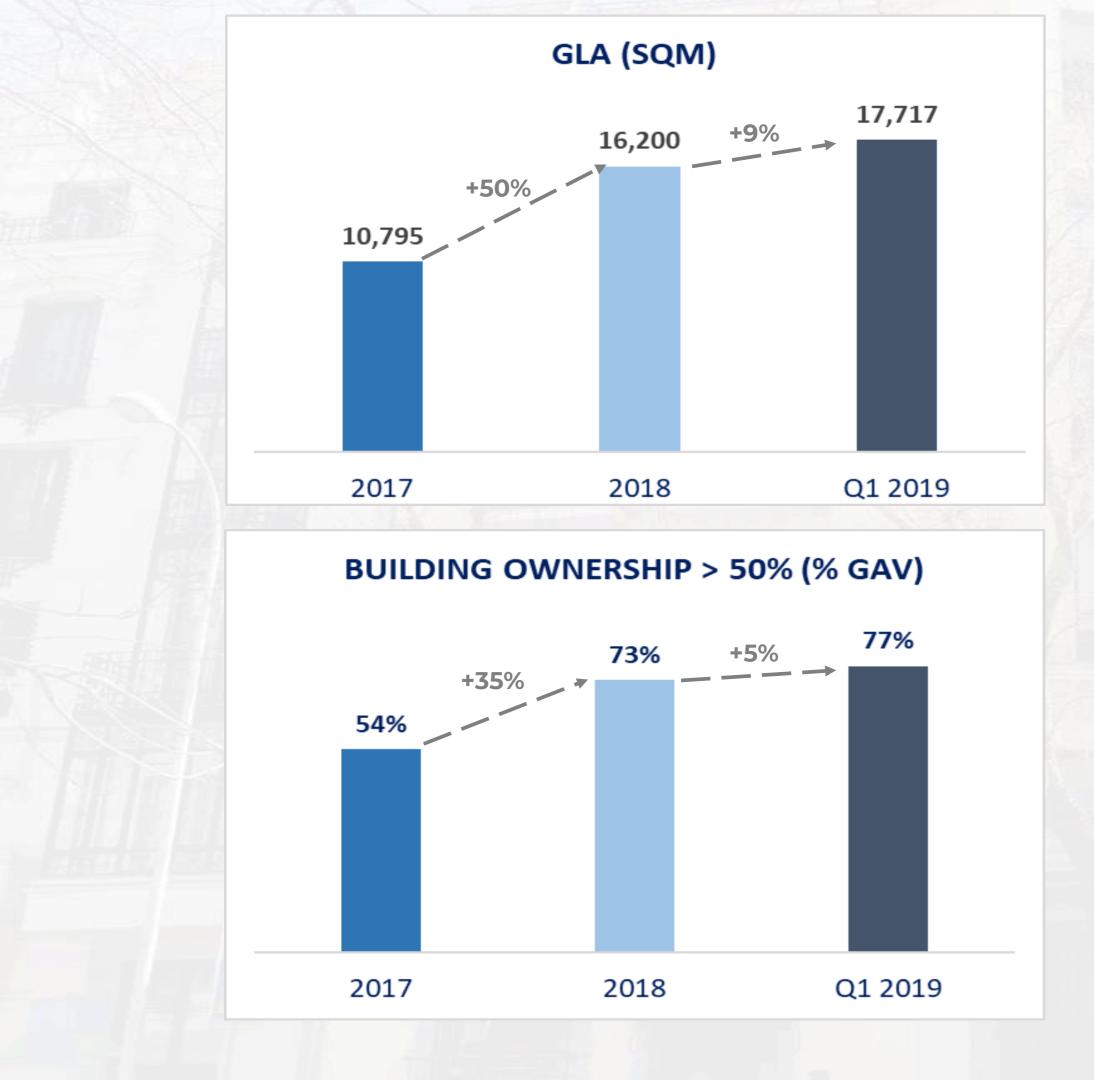




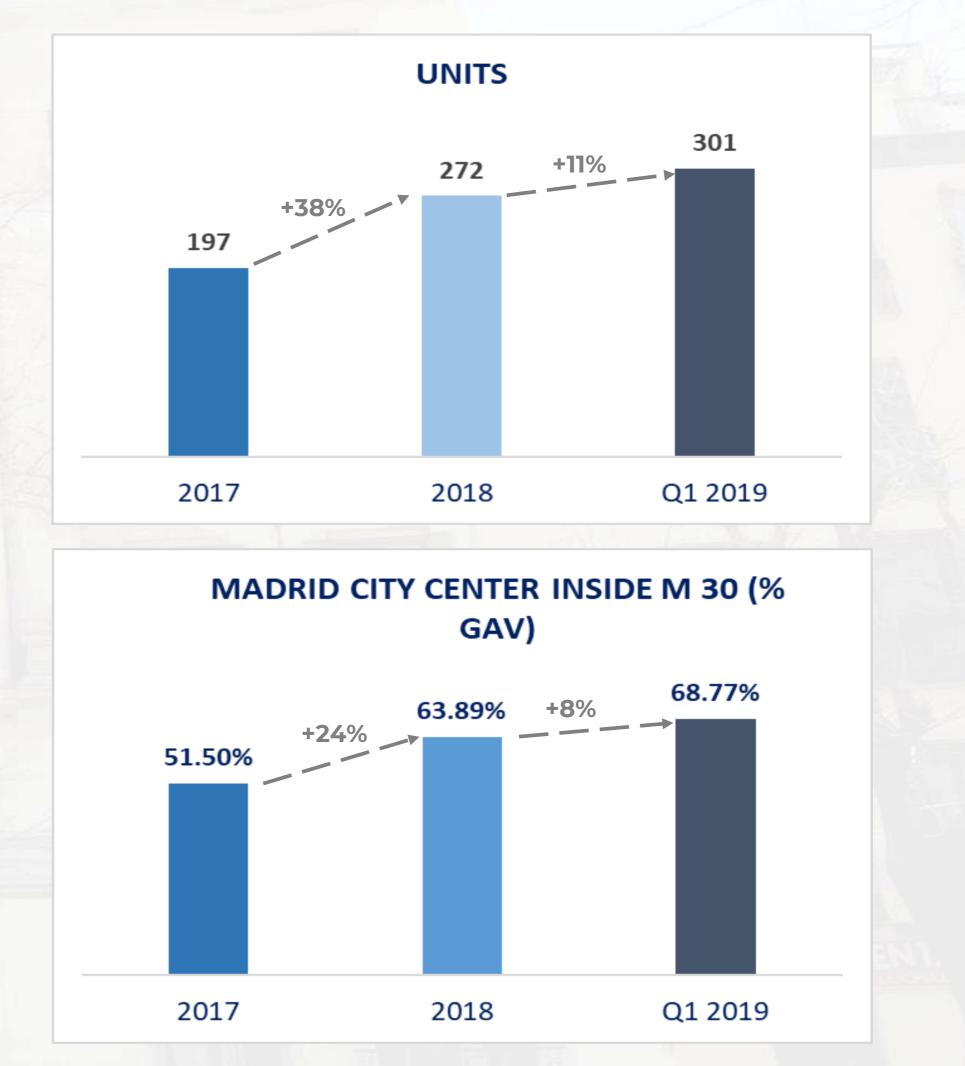
## 3. Q12019 PERFORMANCE



# PORTFOLIO EVOLUTION (I)



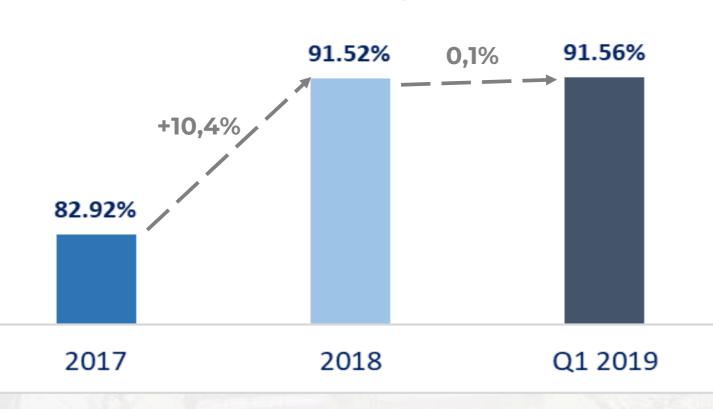
SIGNIFICANT PORTFOLIO GROWTH WITH IMPROVED ASSET QUALITY





# PORTFOLIO EVOLUTION (II)

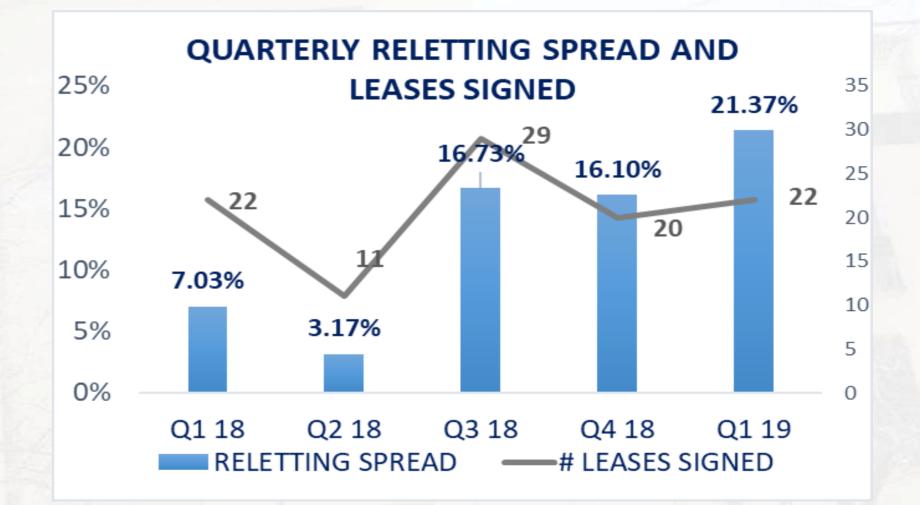
### AVERAGE GROSS OCCUPANCY (STABILIZED ASSETS)

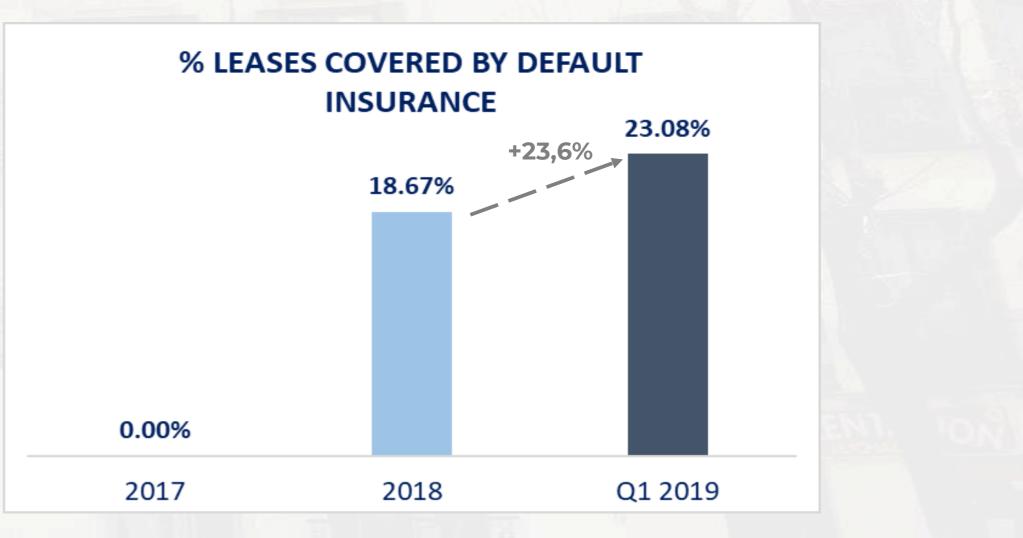






Lease Payment Default ratio calculated over Stabilized Assets Stabilized Assets are those assets that do not require significant capex investments and are mostly leased at market rents Leases covered by default insurance is calculated over rented units



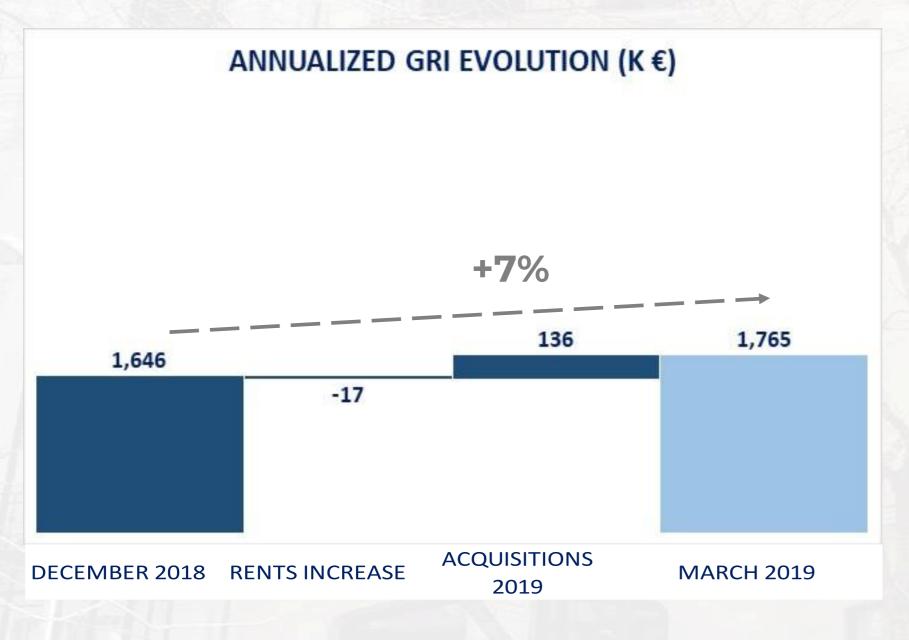


EXCELLENT PERFORMANCE DUE TO ACTIVE MANAGEMENT

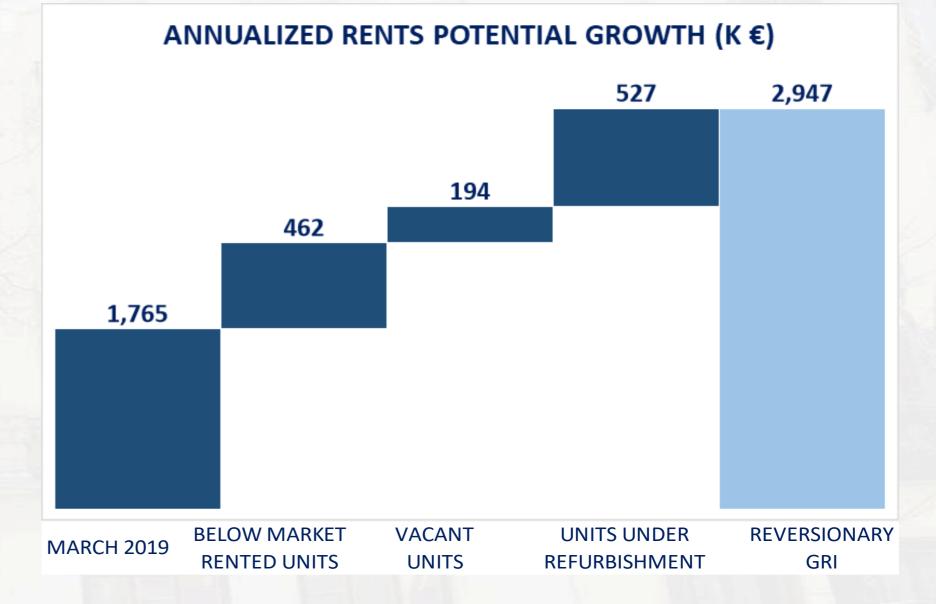


### **B** VBARE

### PORTFOLIO RENTAL GROWTH



Annualized GRI is calculated on December 2018 and March 2019 annualized invoiced lease rents Potential annualized rent is based on the Company's estimated ERV as of March 31st, 2019 GAV is based on Savills Aguirre Newman Valoraciones y Tasaciones S.A.U. external independent appraisal

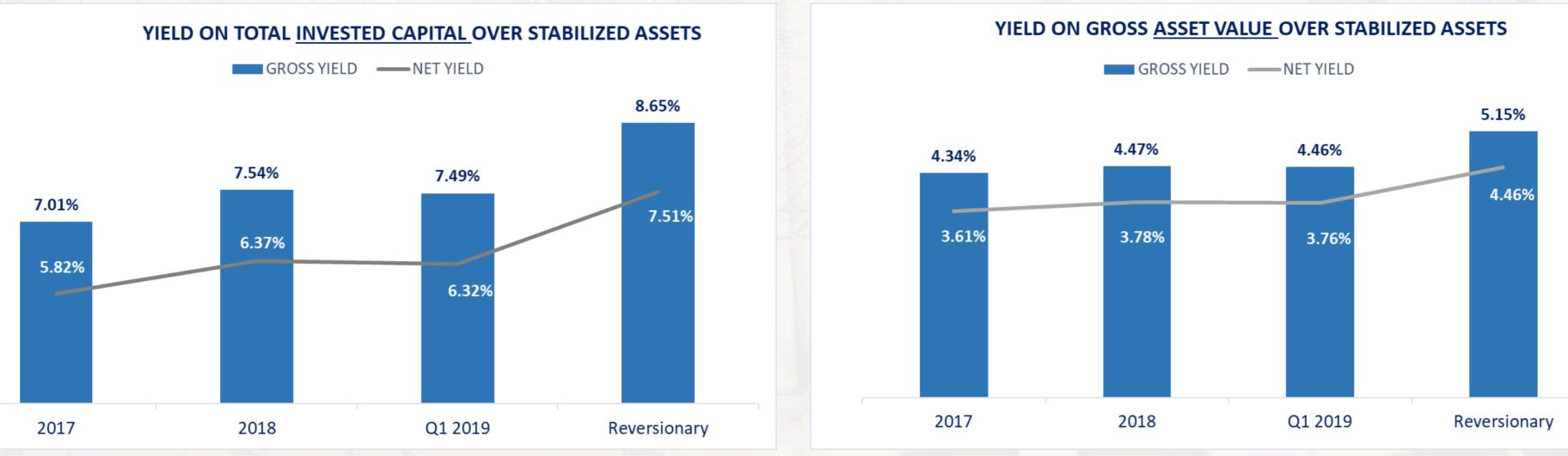


STRONG RENTAL GROWTH WITH SIGNIFICANT UPSIDE POTENTIAL





## PORTFOLIO YIELD GROWTH



Information as of March 31, 2019. Yield calculation based on annualized rents at the end of each period Reversionary Yield is based on estimated ERV as of March 31st, 2019 Stabilized Assets are those assets that do not require significant capex investments and are mostly leased at market rents

SOLID YIELD GENERATED BY STABILIZED ASSETS WITH EXCELLENT GROWTH PERSPECTIVES





## 4. FINANCIAL INFORMATION

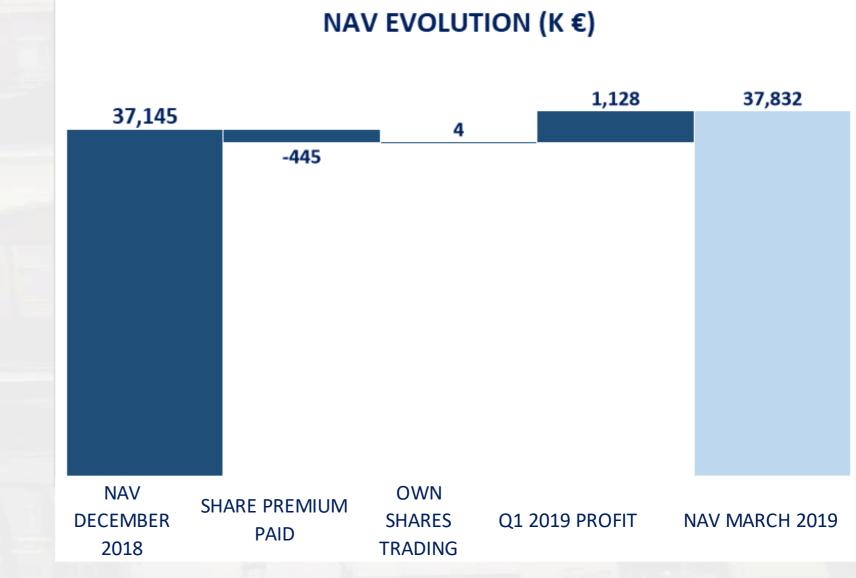




## Q12019 PERFORMANCE

- +15% GAV INCREASE VS. DECEMBER 2018
- +1% REVALUATION OF 2018 PORTFOLIO
- €5.5M INVESTED IN Q1 2019 ACQUISITIONS
- +24% REVALUATION OF ASSETS ACQUIRED IN Q1 2019
- 2% NAV INCREASE VS. DECEMBER 2018
- 19% SHARE PRICE DISCOUNT vs EPRA NAV per Share
- €0.45M SHARE PREMIUM DISTRIBUTION IN Q1 2019
- €1.1M NET PROFIT IN Q1 2019
- 7% GRI INCREASE VS. DECEMBER 2018
- INCREASE NET RENTAL INCOME MARGIN FROM 61.6% UP TO 70.1%

### OUTSTANDING GAV AND NAV EVOLUTION



		-			
GAV DECEMBER 2018	ASSETS ACQUIRED IN 2019	CAPEX 2019	REVALUATION OF 2018 ASSETS	REVALUATION ASSETS ACQUIRE IN 2019	GAV D MARCH 2019

### GAV EVOLUTION (K €)

169

5,505

50,095

299

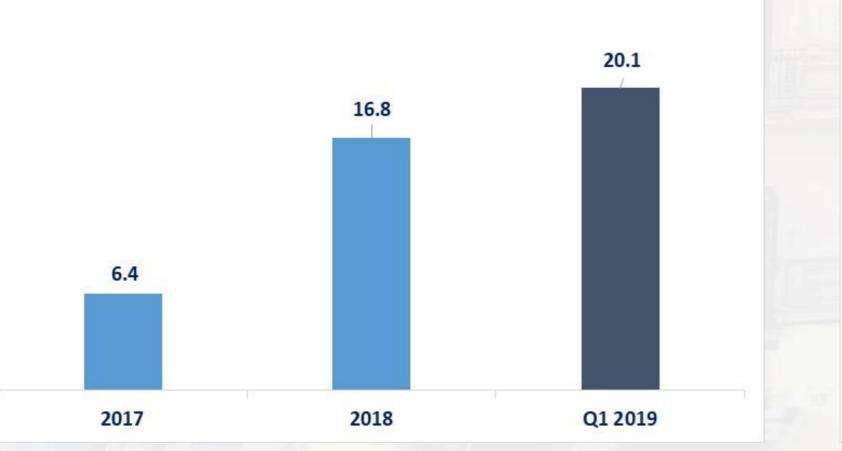


57,384

1,316

### FINANCIAL POSITION

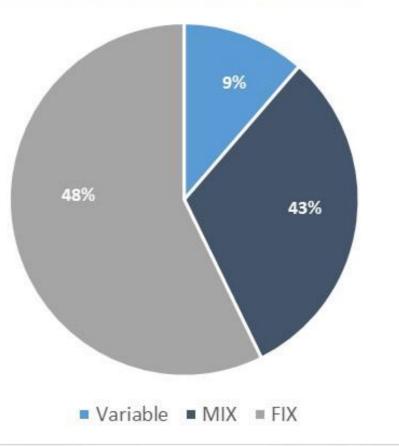




LOAN PRINCIPAL OUTSTANDING (M €)

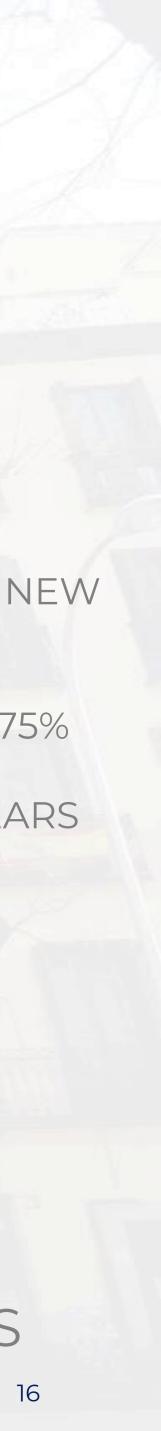


### MORTGAGE LOANS INTEREST RATE



- €3.4M LOANS OVER 2019 NEW INVESTMENTS
- AVERAGE INTEREST RATE 1.75%
- AVERAGE MATURITY 16.8 YEARS

MODERATE FINANCIAL LEVERAGE WITH LOW RISK INTEREST RATE FLUCTUATIONS



## CONSOLIDATED BALANCE SHEET

March, 31 2019 December, 31 2018

ASSETS		
Non- Current Assets	57,514	50,205
Property, plant and equipment	3	3
Investment properties	57,384	50,098
Non - Current financial assets	127	104
Current Assets	2,211	5,216
Advance to suppliers	11	33
Trade and other receivables	75	69
Trade debtors	43	38
Other receivables from Public Administrations	32	31
Other current financial assets	2	3
Other receivables group companies and associates	9	9
Short term accruals	37	43
Cash and cash equivalents	2,077	5,059
Total Assets	59,725	55,421

**B** VBARE

Consolidated Balance Sheet according to International Financial Reporting Standards as adopted by the European Union (IFRS –EU)

EQUITY AND LIABILITIES		
Net Equity	37,832	37,145
Share capital	11,949	11,949
Share Premium	12,442	12,887
Treasury shares	-243	-247
Retained earnings	13,684	12,556
Non-current Liabilities	19,735	16,470
Non-current financial liabilities	19,735	16,470
Bank Borrowings	19,481	16,226
Other financial liabilities	254	244
Current Liabilities	2,158	1,806
Current financial liabilities	390	347
Bank Borrowings	390	347
Other financial liabilities		-
Trading creditors and other accounts payable	1,768	1,459
Trade Payables	224	165
Trade payables, group companies and associates	1,453	1,204
Accruals, wages and salaries	26	15
Other payables with Tax Administration	55	59
Advance to suppliers	10	16
Equity and Liabilities	59,725	55,421

March, 31 2019 December, 31 2018





### CONSOLIDATED PROFIT AND LOSS ACCOUNT

### P&L

Gross Rental income Property operating expenses **Gross profit** Gain from fair value on investment properties Net result from real estate operations General and administrative expenses **Operating result** Finance result **Profit for the period** Corporate income tax Profit for the period attributable to the sh

Basic and diluted earnings per share (Euro)

Consolidated Profit and Loss Account according to International Financial Reporting Standards as adopted by the European Union (IFRS – EU)

	March, 31 2019	March, 31 2018
1	14.0.4	
	461	307
	-138	-118
	323	189
es	1,615	1,071
1/1	1,938	1,260
	-723	-484
	1,215	776
	-87	-34
	1,128	742
		-
hareholders	1,128	742
)	0.48	0.35
	the second	



### **B** VBARE

## EVENTS OCCURRED IN 2019

### VALLEHERMOSO 94 MADRID



- · ACQUISITION OF 100% OF A WELL-LOCATED ASSET IN CHAMBERÍ, A NEIGHBORHOOD IN THE CITY CENTER OF MADRID
- 27 RESIDENTIAL UNITS AND 2 RETAIL PREMISES (1,516 SQM TOTAL AREA)
- €5.3M PURCHASE PRICE PLUS TRANSACTION COSTS
- €3.43M MORTGAGE AT FIX INTEREST RATE OF 1.8% DURING 12 YEARS AND A VARIABLE EURIBOR 12 MONTHS + 1.8% DURING THE FOLLOWING 8 YEARS
- MONTHLY LOAN AMORTIZATION WITH A PROGRESSIVE BIANNUAL INCREASE AND PARTIAL AMORTIZATION OF 23.3% OF THE PRINCIPAL IN YEAR 15





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